



U.S. General Services Administration

**FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!<sup>™</sup>, a menu-driven database system. The INTERNET address for GSA Advantage!<sup>™</sup> is:

<http://www.fss.gsa.gov>.

**Federal Supply Schedule 084**

**Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response;**

**Group 84 – Law Enforcement and Security Equipment**

**Includes SINs 246 -4K and 246- 4S**

**FSC Class:** 6665

**NAICS Code:** 334519

**Contract Number:** GS-07F-5685R

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>.

**Contract Period:** 3/1/05 through 2/28/10

**CONTRACTOR:**



301 Crawford Boulevard  
Suite 102

Boca Raton, FL 33432

Ph: 561-338-0833

Fax: 561-417-2383

Website: [www.golangroup.com](http://www.golangroup.com)

Contract Administration: Thomas Pearson

Email: [tpearson@golangroup.com](mailto:tpearson@golangroup.com)

**Business Size:** Small Business

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## **SECTION 1 – CUSTOMER INFORMATION**

The following information provides ordering agencies with the necessary guidelines for the placement of orders against the Golan Group Federal Supply Schedule, Contract number: GS-07F-5685R. The information is provided in accordance with the format called out by the Federal Supply Service Clause I-FSS-600.

### **1a. AWARDED SPECIAL ITEM NUMBER(s):**

426-4k – Metal and Bomb Detection Equipment: Includes Airport Security

426-4S – Surveillance Systems

### **1b. LOWEST PRICED ITEM:**

426-4K – Xpose 2000 Advanced Fluoroscopic X-ray Security Screening Device without Conveyor Belt Subsystem.

426-4S – CornerShot-Standard Model (CSM)

### **1c. SEE ACCEPTED PRICE LISTS ATTACHED AS SECTION 2.**

### **2. MAXIMUM ORDER GUIDELINE: 426-4K: \$850,000**

**426-4S: \$200,000**

The maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

### **3. MINIMUM ORDER LIMITATION: \$100.00**

**4. GEOGRAPHIC COVERAGE:** Domestic only - includes the 50 US states and all US Territories.

**5. PRODUCTION POINT: 426-4K** Gwinnett County, GA

**426-4S** Yehud, Israel

**6. BASIC DISCOUNT:** Prices shown on the GSA approved pricelists are Net GSA price and include the IIF Fee. (Currently the IFF rate is 0.75%)

See Section 2 for pricelists.

**7. QUANTITY DISCOUNTS:** The GSA approved Pricelist shown at Section 2 reflects all Quantity Discounts and does include the IFF Fee.

**8. PROMPT PAYMENT TERMS:** 2%/20, n/30

**9. GOVERNMENT PURCHASE CARDS:** yes

**10. FOREIGN ITEMS: SIN 246-4K** none

**SIN 246-4S** all products manufactured in Israel

**11a. TIME OF DELIVERY: SIN 246-4K 60 DARO  
SIN 246-4S 60DARO**

**11b. EXPEDITED DELIVERY: SIN 246-4K 30 DARO  
SIN 246-4S 45 DARO**

**11c. OVERNIGHT DELIVERY: None**

**11d. URGENT REQUIREMENTS: None**

**12. FOB POINT: Origin**

**13a. ORDERING ADDRESS: Same as Contractor**

**13b. ORDERING PROCEDURES: See Section 3 – Ordering Process Overview**

**14. PAYMENT ADDRESS: Same as Contractor**

**15. WARRANTY PROVISIONS: Standard Commercial Warranty (SCW)**

**16. EXPORT PACKING CHARGES: N/A**

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD  
ACCEPTANCE: N/A**

**18. TERMS AND CONDITION OF RENTAL: N/A**

**19. TERMS AND CONDITIONS OF INSTALLATION: N/A**

**20. TERMS AND CONDITIONS OF REPAIR PATRS: N/A**

**20a. TERMS AND CONDITIONS FOR ANT OTHER SERVICES: N/A**

**21. LIST OF SERVICE AND DISTRIBUTION POINTS: N/A**

**22. LIST OF PARTICIPATING DEALERS: N/A**

**23. PREVENTATIVE MAINTENANCE: N/A**

**24a. SPECIAL ATTRIBUTES: N/A**

**24b. SECTION 508: N/A**

**25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 043045231**

**26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR  
REGISTRATION (CCR) DATABASE: Registration valid until: December 20, 2006**



**GSA Accepted Pricelist**

**Golan Group**

**Schedule 84, SIN 426-4K Pricelist**

Effective Period: 1 March 2005 – 28 February 2006

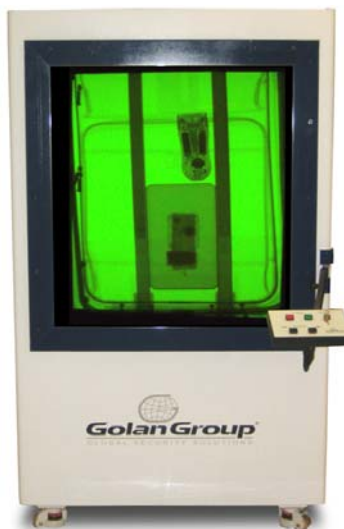
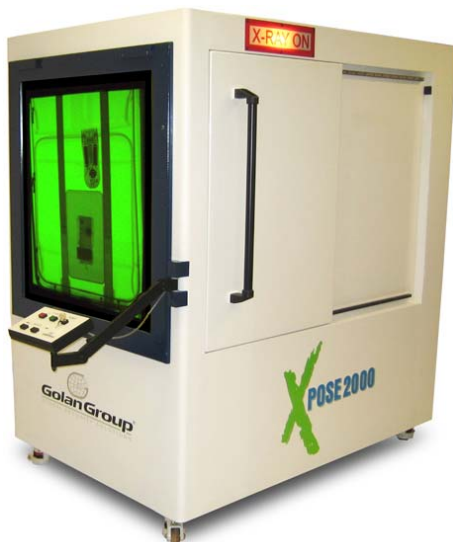
**\*The Pricelist includes the IFF Fee and is the final purchase price.**

<u>Item Description</u>	<u>Quantity/Discount</u>	<u>Price in US Dollars</u>
Xpose 2000 Advanced Fluoroscopic X-ray Security Screening Device - without Conveyor Belt Subsystem	Q/1 – 5 units	\$206,739*
	Q/6 – 20 units	\$195,858*
	Q/21 – 9999 units	\$184,977*
Xpose 2000 Conveyor Belt Subsystem	Q/1 – 5 units	\$ 11,486*
	Q/6 – 20 units	\$ 10,881*
	Q/21 – 9999	\$ 10,277*
Xpose 2000 Advanced Fluoroscopic X-ray Security Screening Device – with Conveyor Belt Subsystem	Q/1 -5 units	\$218,225*
	Q/6 – 20 units	\$206,739*
	Q/21 – 9999 units	\$195,260*

Normal delivery is 60 days After Receipt of Order (ARO).

**STATEMENT OF LIMITED WARRANTY:** Golan Group warrants to the **original** end-user that all fluoroscopic security screening equipment will be free from defects in materials and/or workmanship for a period of twelve (12) months from the original date of purchase. **WARRANTY IS NOT TRANSFERABLE.**

For a quote on a customized security screening device call (561) 338-0833 ext. 12 or visit our websites at [www.golangroup.com](http://www.golangroup.com) or [www.xravit.com](http://www.xravit.com) and request a quote.





**GSA Accepted Pricelist**

**Golan Group**

**Schedule 84, SIN 426-4S Pricelist**

**Effective Period: 3 February 2006 – 28 February 2007**

**\*The Pricelist includes the IFF Fee and is the final purchase price.**

<u>Item Description</u>	<u>Quantity/Discount</u>	<u>Price in US Dollars</u>
<b>1. CornerShot—Standard Model (CSM)</b>	Q/1 – 5 units	\$ 6,968*
	Q/6 – 15 units	\$ 6,898*
	Q/16 – 9999 units	\$ 6,836*

*Includes:*

Detachable quick-connect video camera with 25.7° lens

Color video monitor with visible fixed crosshair

*Video-out socket (Plus cap/cover)*

*Quick-change battery housing for standard*

*CR123 lithium batteries (x8)*

*Tactical light source*

Light- dispensing filter

*Detachable monitor hood (shading sleeve)*

*Corner Shot style folding stock*

*Upper universal accessory rail*

*Rigid carrying case*

*User's Manual*

*Tool kit*



**2. CornerShot Spares Pack**

Q/1 – 5 units	\$ 2,485*
Q/6 – 15 units	\$ 2,460*
Q/16 – 9999 units	\$ 2,438*

*Includes:*

Detachable quick-connect video camera with any size lens

Color video monitor with visible fixed crosshair

*Trigger pull cable*

*2-year extended warranty*

**Normal delivery is 60 days After Receipt of Order (DARO).**

**STATEMENT OF LIMITED WARRANTY:** Golan Group warrants to the **original** end-user that all CornerShot weapon systems support equipment will be free from defects in materials and/or workmanship for a period of twelve (12) months from the original date of purchase. **WARRANTY IS NOT TRANSFERABLE.**

For a quote on a customized security device call (561) 338-0833 ext. 15 or visit our websites at [www.golangroup.com](http://www.golangroup.com) and request a quote.

## SECTION 3 -ORDERING PROCESS OVERVIEW

This section provides an overview of the General Services Administration's (GSA's), Federal Supply Service (FSS) ordering process. FSS offers flexible and easy procedures to allow you to purchase our commercial training services and products at the best possible rates.

Orders placed against a GSA Multiple Award Schedule (MAS), are considered to be issued using full and open competition (see 6.102(d)(3)). Therefore, ordering offices need not seek further competition, synopses the requirement, make a separate determination of fair and reasonable pricing, or consider other than GSA small business programs. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures in this section, the ordering office has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's needs.

Under FAR 8.4, the general steps for ordering Golan Group's products are:

- **Orders Under the \$2,500 Micropurchase Threshold**

The order can be placed directly with Golan Group.

- **Orders Over the \$2,500 Micropurchase Threshold**

Ordering agencies, with one exception (*there may be a few instances when an ordering agency can place a sole source order under the authority FAR 6.302 even though the micropurchase threshold has been exceeded. Sole source orders occur because the supplies/services can only be obtained from one source due to unique procurement requirements*), must solicit pricing information from at least three FSS contractors and then make a "Best Value" winning contractor determination. Before placing the order, consider reasonably available information about the supply or service offered under GSA MAS contracts by using the GSA Advantage! on-line shopping service, or by reviewing the catalogs or pricelists of at least three GSA FSS 84 schedule contractors (see 8.404(b)(6)). Select the delivery and other options available under the schedule that meet the agency's needs. When selecting the supply or service representing the best value, the ordering office may consider-

- (i) Special features of the supply or service required for effective program performance;
- (ii) Trade-in considerations;
- (in) Probable life of the item selected as compared with a comparable item;
- (iv) Warranty considerations;
- (v) Maintenance availability;
- (vi) Past performance; and
- (vii) Price.

Once a "Best Value" decision has been made by the ordering agency Golan Group, would typically process orders exceeding the micropurchase threshold in the following manner:

1. The ordering agency communicates work requirements to Golan Group, through a normal purchase order request for quote (RFQ). At a minimum the RFQ will include number of devices desired, delivery location and any special requirements (i.e., security clearances travel special knowledge, etc.). The RFQ will also include directions for proposal preparation and the evaluation criteria that the contractor's proposal will be evaluated by. RFQs may require oral presentations to speed up the procurement process. RFQs may be sent via regular mail facsimile,

or email to Golan Group at the ordering address listed in Section 1 of this document or electronically through GSA Advantage!™.

2. Golan Group will then review the RFQ, including the work requirements, and will prepare a proposal in accordance with RFQ directions, detailing a technical and management approach addressing the evaluation factors, and providing a price quote. The price quote is based upon the negotiated GSA price list included in Section 2 of this document.

3. Once the Golan Group proposal is accepted; the ordering agency's contracting office issues a purchase order directly to Golan Group. The order will include our GSA Schedule contract number (GS-07F-5685R).

- **Orders Over the Maximum Order Threshold** - The same procedures or order over \$2,500 are followed, but additional competing GSA FSS 84 contractors are normally added. After the "Best Value" price list review is completed and due to the size of the order, the ordering agency will most likely seek price reductions from all competing FSS contractor that are within the best value range. The agency will then place an order with the FSS contractor offering the best overall value.

For more details about the FSS ordering process, including FAR 8.4, go to <http://www.gsa.gov> and click on "Acquisition Regulations (FAR) 8.4 " contain in the general information section. If the information needed cannot be obtained from this website please contact our GSA Contracting Officer, Ms. Carol A. Batesole, phone: (817) 978-0201, fax: (817) 978-8672 or by email: [carol.batesole@gsa.gov](mailto:carol.batesole@gsa.gov) or Contracting Specialist, Ms. Brenda McCall, phone: (817) 978-0201, fax: (817) 978-2776 or by email: [brenda.mccall@gsa.gov](mailto:brenda.mccall@gsa.gov). They will gladly help.

#### **BLANKET PURCHASE AGREEMENTS (BPAs):**

A Blanket Purchase Agreement (BPA) is yet another way to streamline your ordering process BPAs are "accounts" that can be set up with Golan Group to satisfy recurring needs for services/products. Golan Group may provide additional labor rate discounts depending upon potential volume of business that may be generated b) the BPA. Quantity discounts apply regardless of the size of the individual order under the BPA. BPAs provide these discounts while eliminating the need for writing numerous task/delivery orders.

All BPAs will contain the following information:

- Description of the item covered
- Listing of individual(s) authorized to purchase under the BPA
- Any agreed upon price reductions



BPA NUMBER \_\_\_\_\_

(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

ITEM (Model/Part Number or Type of Service)                      SPECIAL BPA DISCOUNT/PRICE

\_\_\_\_\_  
\_\_\_\_\_

(2) Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE

POINT OF CONTACT

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Task/Delivery Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**"IMPORTANT — A new feature to the Federal Supply Schedules Program permits contractors to offer price reductions in accordance with commercial practice. Contractor Team Arrangements are permitted with Federal Supply Schedule contractors in accordance with FAR Subpart 9.6.**

## **CONTRACTOR TEAM ARRANGEMENTS:**

Contractor Team Arrangements are another excellent source of quality service. Team Arrangements are created when two or more FSS contractors join together to provide a solution to your needs. Golan Group, LC forms these arrangements, when the results produce the best solution for your agency's requirement. Each contractor abides by the terms of its individual FSS contract, but one contractor can be designated by the team as "Team Leader". The order for services/products can be addressed to the Team Leader who is responsible for coordinating the various tasks/products among the team members. The task/delivery order should include the appropriate contract number(s), a list of services/products to be provided and the agreed upon pricing.

## **GSA ADVANTAGE!<sup>TM</sup>**

GSA Advantage!<sup>TM</sup> is the FSS's electronic on-line ordering system for you, as a Federal employee, to buy products/services under our Federal Supply Schedule. GSA Advantage!<sup>TM</sup> enables you to:

- Find qualified FSS contractors
- Search for product specific information
- Perform price reviews/comparisons as stated in FAR 8.404
- Place orders directly on-line
- Procure with a Government Purchase Card

In order to access GSA Advantage! <sup>TM</sup> visit <http://www.fss.gsa.gov> and click on the GSA Advantage! <sup>TM</sup>, under related links.